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www.pcaobus.org

## Report on

# 2015 Inspection of Anton & Chia, LLP (Headquartered in Newport Beach, California)

## Issued by the

## **Public Company Accounting Oversight Board**

**September 29, 2016** 

THIS IS A PUBLIC VERSION OF A PCAOB INSPECTION REPORT

PORTIONS OF THE COMPLETE REPORT ARE OMITTED FROM THIS DOCUMENT IN ORDER TO COMPLY WITH SECTIONS 104(g)(2) AND 105(b)(5)(A)
OF THE SARBANES-OXLEY ACT OF 2002



## 2015 INSPECTION OF ANTON & CHIA, LLP

## <u>Preface</u>

In 2015, the Public Company Accounting Oversight Board ("PCAOB" or "the Board") conducted an inspection of the registered public accounting firm Anton & Chia, LLP ("the Firm") pursuant to the Sarbanes-Oxley Act of 2002 ("the Act").

Inspections are designed and performed to provide a basis for assessing the degree of compliance by a firm with applicable requirements related to auditing issuers. For a description of the procedures the Board's inspectors may perform to fulfill this responsibility, see Part I.C of this report (which also contains additional information concerning PCAOB inspections generally). The inspection included reviews of portions of selected issuer audits. These reviews were intended to identify whether deficiencies existed in the reviewed audit work, and whether such deficiencies indicated defects or potential defects in the Firm's system of quality control over audits. In addition, the inspection included a review of policies and procedures related to certain quality control processes of the Firm that could be expected to affect audit quality.

The Board is issuing this report in accordance with the requirements of the Act. The Board is releasing to the public Part I of the report and portions of Part IV of the report. Part IV of the report consists of the Firm's comments, if any, on a draft of the report. If the nonpublic portions of the report discuss criticisms of or potential defects in the firm's system of quality control, those discussions also could eventually be made public, but only to the extent the firm fails to address the criticisms to the Board's satisfaction within 12 months of the issuance of the report. Appendix A presents the text of the paragraphs of the auditing standards that are referenced in Part I.A. in relation to the description of auditing deficiencies there.



## PROFILE OF THE FIRM<sup>1</sup>

Offices 3 (Newport Beach, San Diego, and

Westlake Village, California)

Ownership structure Limited liability partnership

Partners / professional staff<sup>2</sup> 2 / 33

Issuer audit clients 149

Lead partners on issuer audit work<sup>3</sup> 8

The information presented here is as understood by the inspection team, generally as of the outset of the inspection, based on the Firm's self-reporting and the inspection team's review of certain information. Additional information, including additional detail on audit reports issued by the Firm, is available in the Firm's filings with the Board, available at http://pcaobus.org/Registration/rasr/Pages/RASR\_Search.aspx.

The number of partners and professional staff is provided here as an indication of the size of the Firm, and does not necessarily represent the number of the Firm's professionals who participate in audits of issuers. The number of partners cited above represents the number of individuals with an ownership interest in the Firm.

The number of lead partners on issuer audit work represents the total number of Firm personnel who had primary responsibility for an issuer audit (as defined in AS No. 10, *Supervision of the Audit Engagement*) during the twelve-month period preceding the outset of the inspection.



#### PART I

#### INSPECTION PROCEDURES AND CERTAIN OBSERVATIONS

Members of the Board's inspection staff ("the inspection team") conducted primary procedures for the inspection from November 9, 2015 to November 19, 2015.

## A. Review of Audit Engagements

The inspection procedures included a review of portions of nine issuer audits performed by the Firm. The inspection team identified matters that it considered to be deficiencies in the performance of the work it reviewed.

The descriptions of the deficiencies in Part I.A of this report include, at the end of the description of each deficiency, references to specific paragraphs of the auditing standards that relate to those deficiencies. The text of those paragraphs is set forth in Appendix A to this report. The references in this sub-Part include only standards that primarily relate to the deficiencies; they do not present a comprehensive list of every auditing standard that applies to the deficiencies. Further, certain broadly applicable aspects of the auditing standards that may be relevant to a deficiency, such as provisions requiring due professional care, including the exercise of professional skepticism; the accumulation of sufficient appropriate audit evidence; and the performance of procedures that address risks, are not included in any references to the auditing standards in this sub-Part, unless the lack of compliance with these standards is the primary reason for the deficiency. These broadly applicable provisions are described in Part I.B of this report.

Certain deficiencies identified were of such significance that it appeared to the inspection team that the Firm, at the time it issued its audit report, had not obtained sufficient appropriate audit evidence to support its opinion that the financial statements were presented fairly, in all material respects, in accordance with the applicable

For this purpose, "primary procedures" include field work, other review of audit work papers, and the evaluation of the Firm's quality control policies and procedures through review of documentation and interviews of Firm personnel. Primary procedures do not include (1) inspection planning, which is performed prior to primary procedures, and (2) inspection follow-up procedures, wrap-up, analysis of results, and the preparation of the inspection report, which extend beyond the primary procedures.



financial reporting framework. In other words, in these audits, the auditor issued an opinion without satisfying its fundamental obligation to obtain reasonable assurance about whether the financial statements were free of material misstatement.

The fact that one or more deficiencies in an audit reach this level of significance does not necessarily indicate that the financial statements are materially misstated. It is often not possible for the inspection team, based only on the information available from the auditor, to reach a conclusion on those points. As indicated below, however, in two instances, the inspection team identified failures by the Firm to identify and address appropriately departures from Generally Accepted Accounting Principles ("GAAP") that appeared to the inspection team to be material.

Whether or not associated with a disclosed financial reporting misstatement, an auditor's failure to obtain the reasonable assurance that the auditor is required to obtain is a serious matter. It is a failure to accomplish the essential purpose of the audit, and it means that, based on the audit work performed, the audit opinion should not have been issued.<sup>5</sup>

The audit deficiencies that reached this level of significance are described below-

## A.1. Issuer A

(1) the Firm's failure to identify, or to address appropriately, a departure from GAAP that appeared to the inspection team to be material, which related to the improper valuation of a recorded impairment loss

Inclusion in an inspection report does not mean that the deficiency remained unaddressed after the inspection team brought it to the Firm's attention. Depending upon the circumstances, compliance with PCAOB standards may require the Firm to perform additional audit procedures, or to inform a client of the need for changes to its financial statements or reporting on internal control, or to take steps to prevent reliance on its previously expressed audit opinions. The Board expects that firms will comply with these standards, and an inspection may include a review of the adequacy of a firm's compliance with these requirements, either with respect to previously identified deficiencies or deficiencies identified during that inspection. Failure by a firm to take appropriate actions, or a firm's misrepresentations in responding to an inspection report, about whether it has taken such actions, could be a basis for Board disciplinary sanctions.



related to goodwill (AS No. 14, paragraphs 3 and 30; AU 328, paragraphs .03 and .15);

- (2) the failure, in testing the valuation of intangible assets, to perform procedures to evaluate significant assumptions and test the accuracy and completeness of data used by the issuer (AU 328, paragraphs .26, .28, and .39);
- (3) the failure to perform sufficient procedures to test a business combination (AS No. 13, paragraphs 8 and 36; AU 328, paragraphs .03 and .15); and
- (4) the failure to perform sufficient procedures to test the occurrence and valuation of revenue, including the inadequate performance of substantive analytical procedures (AS No. 13, paragraphs 8 and 13; AS No. 15, paragraph 10; AU 329, paragraphs .13, .14, .17, and .18; AU 330, paragraphs .20 and .22).

#### A.2. Issuer B

- (1) the Firm's failure to identify, or to address appropriately, departures from GAAP that appeared to the inspection team to be material, which related to the accounting for, and the omission from the financial statements of disclosures related to, stock-based compensation issued to employees (AS No. 14, paragraphs 30 and 31); and
- (2) the failure to perform sufficient procedures to evaluate the accounting for stock-based compensation issued to non-employees for services provided (AS No. 14, paragraphs 3 and 30; AU 328, paragraphs .03 and .15).

## A.3. Issuer C

(1) the failure to perform sufficient procedures to test the occurrence and valuation of revenue, including the use of sampling with a sample size that, as a result of being based on a level of control reliance that was not supported, was too small (AS No. 13, paragraphs 16, 18, 31, and 37; AU 350, paragraphs .19, .23, and .23A); and



(2) the failure to perform sufficient procedures to test the valuation of inventory (AS No. 13, paragraph 8; AU 342, paragraph .11).

#### A.4. Issuer D

(1) the failure to perform sufficient procedures to test business combinations, including the failure to test issuer-provided data used by a specialist (AS No. 13, paragraphs 8 and 11; AU 328, paragraphs .03, .15, .26, and .28; AU 336, paragraph .12).

## B. Auditing Standards

Each deficiency described above could relate to several applicable provisions of the standards that govern the conduct of audits. The paragraphs of the standards that are cited for each deficiency are those that most directly relate to the deficiency. The deficiencies also relate, however, to other paragraphs of those standards and to other auditing standards, including those concerning due professional care, responses to risk assessments, and audit evidence.

Many audit deficiencies involve a lack of due professional care. AU 230, *Due Professional Care in the Performance of Work*, paragraphs .02, .05, and .06, requires the independent auditor to plan and perform his or her work with due professional care and sets forth aspects of that requirement. AU 230, paragraphs .07 through .09, and AS No. 13, *The Auditor's Responses to the Risks of Material Misstatement*, paragraph 7, specify that due professional care requires the exercise of professional skepticism. These standards state that professional skepticism is an attitude that includes a questioning mind and a critical assessment of the appropriateness and sufficiency of audit evidence.

AS No. 13, paragraphs 3, 5, and 8, requires the auditor to design and implement audit responses that address the risks of material misstatement, and AS No. 15, *Audit Evidence*, paragraph 4, requires the auditor to plan and perform audit procedures to obtain sufficient appropriate audit evidence to provide a reasonable basis for the audit opinion. Sufficiency is the measure of the quantity of audit evidence, and the quantity needed is affected by the risk of material misstatement (in the audit of financial statements) and the quality of the audit evidence obtained. The appropriateness of evidence is measured by its quality; to be appropriate, evidence must be both relevant and reliable in providing support for the related conclusions.



The paragraphs of the standards that are described immediately above are not cited in Part I.A, unless those paragraphs are the most directly related to the relevant deficiency.

## B.1. List of Specific Auditing Standards Referenced in Part I.A.

The table below lists the specific auditing standards that are referenced in Part I.A of this report, cross-referenced to the issuer audits for which each standard is cited.

PCAOB Auditing Standards	Issuers
AS No. 13, The Auditor's Responses to the Risks of Material Misstatement	A, C, and D
AS No. 14, Evaluating Audit Results	A and B
AS No. 15, Audit Evidence	A
AU 328, Auditing Fair Value Measurements and Disclosures	A, B, and D
AU 329, Substantive Analytical Procedures	А
AU 330, The Confirmation Process	A
AU 336, Using the Work of a Specialist	D
AU 342, Auditing Accounting Estimates	С
AU 350, Audit Sampling	С

## C. Information Concerning PCAOB Inspections that is Generally Applicable to Triennially Inspected Firms

A Board inspection includes a review of certain portions of selected audit work performed by the inspected firm and a review of certain aspects of the firm's quality control system. The inspections are designed to identify deficiencies in audit work and



defects or potential defects in the firm's system of quality control related to the firm's audits. The focus on deficiencies, defects, and potential defects necessarily carries through to reports on inspections and, accordingly, Board inspection reports are not intended to serve as balanced report cards or overall rating tools. Further, the inclusion in an inspection report of certain deficiencies, defects, and potential defects should not be construed as an indication that the Board has made any determination about other aspects of the inspected firm's systems, policies, procedures, practices, or conduct not included within the report.

#### C.1. Reviews of Audit Work

Inspections include reviews of portions of selected audits of financial statements and, where applicable, audits of internal control over financial reporting ("ICFR"). For these audits, the inspection team selects certain portions of the audits for inspection, and it reviews the engagement team's work papers and interviews engagement personnel regarding those portions. If the inspection team identifies a potential issue that it is unable to resolve through discussion with the firm and any review of additional work papers or other documentation, the inspection team ordinarily provides the firm with a written comment form on the matter and the firm is allowed the opportunity to provide a written response to the comment form. If the response does not resolve the inspection team's concerns, the matter is considered a deficiency and is evaluated for inclusion in the inspection report.

The inspection team selects the audits, and the specific portions of those audits, that it will review, and the inspected firm is not allowed an opportunity to limit or influence the selections. Audit deficiencies that the inspection team may identify include a firm's failure to identify, or to address appropriately, financial statement misstatements, including failures to comply with disclosure requirements, as well as a

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When it comes to the Board's attention that an issuer's financial statements appear not to present fairly, in a material respect, the financial position, results of operations, or cash flows of the issuer in conformity with the applicable financial reporting framework, the Board's practice is to report that information to the Securities and Exchange Commission ("SEC" or "the Commission"), which has jurisdiction to determine proper accounting in issuers' financial statements. Any description in this report of financial statement misstatements or failures to comply with SEC disclosure requirements should not be understood as an indication that the SEC has considered or made any determination regarding these issues unless otherwise expressly stated.



firm's failure to perform, or to perform sufficiently, certain necessary audit procedures. An inspection may not involve the review of all of the firm's audits, nor is it designed to identify every deficiency in the reviewed audits. Accordingly, a Board inspection report should not be understood to provide any assurance that a firm's audit work, or the relevant issuers' financial statements or reporting on ICFR, are free of any deficiencies not specifically described in an inspection report.

In some cases, the conclusion that a firm did not perform a procedure may be based on the absence of documentation and the absence of persuasive other evidence, even if the firm claimed to have performed the procedure. AS No. 3, *Audit Documentation*, provides that, in various circumstances including PCAOB inspections, a firm that has not adequately documented that it performed a procedure, obtained evidence, or reached an appropriate conclusion must demonstrate with persuasive other evidence that it did so, and that oral assertions and explanations alone do not constitute persuasive other evidence. In reaching its conclusions, an inspection team considers whether audit documentation or other evidence that a firm might provide to the inspection team supports the firm's contention that it performed a procedure, obtained evidence, or reached an appropriate conclusion. In the case of every matter cited in the public portion of a final inspection report, the inspection team has carefully considered any contention by the firm that it did so but just did not document its work, and the inspection team has concluded that the available evidence does not support the contention that the firm sufficiently performed the necessary work.

Identified deficiencies in the audit work that exceed a significance threshold (which is described in Part I.A of the inspection report) are summarized in the public portion of the inspection report.<sup>7</sup>

The Board cautions against extrapolating from the results presented in the public portion of a report to broader conclusions about the frequency of deficiencies throughout the firm's practice. Individual audits and areas of inspection focus are most

The discussion in this report of any deficiency observed in a particular audit reflects information reported to the Board by the inspection team and does not reflect any determination by the Board as to whether the Firm has engaged in any conduct for which it could be sanctioned through the Board's disciplinary process. In addition, any references in this report to violations or potential violations of law, rules, or professional standards are not a result of an adversarial adjudicative process and do not constitute conclusive findings for purposes of imposing legal liability.



often selected on a risk-weighted basis and not randomly. Areas of focus vary among selected audits, but often involve audit work on the most difficult or inherently uncertain areas of financial statements. Thus, the audit work is generally selected for inspection based on factors that, in the inspection team's view, heighten the possibility that auditing deficiencies are present, rather than through a process intended to identify a representative sample.

## C.2. Review of a Firm's Quality Control System

QC 20, System of Quality Control for a CPA Firm's Accounting and Auditing Practice, provides that an auditing firm has a responsibility to ensure that its personnel comply with the applicable professional standards. This standard specifies that a firm's system of quality control should encompass the following elements: (1) independence, integrity, and objectivity; (2) personnel management; (3) acceptance and continuance of issuer audit engagements; (4) engagement performance; and (5) monitoring.

The inspection team's assessment of a firm's quality control system is derived both from the results of its procedures specifically focused on the firm's quality control policies and procedures, and also from inferences that can be drawn from deficiencies in the performance of individual audits. Audit deficiencies, whether alone or when aggregated, may indicate areas where a firm's system has failed to provide reasonable assurance of quality in the performance of audits. Even deficiencies that do not result in an insufficiently supported audit opinion may indicate a defect or potential defect in a firm's quality control system. If identified deficiencies, when accumulated and evaluated, indicate defects or potential defects in the firm's system of quality control, the nonpublic portion of this report would include a discussion of those issues. When evaluating whether identified deficiencies in individual audits indicate a defect or potential defect in a firm's system of quality control, the inspection team considers the nature, significance, and frequency of deficiencies; related firm methodology, guidance, and practices; and possible root causes.

Not every audit deficiency suggests a defect or potential defect in a firm's quality control system, and this report may not discuss every audit deficiency the inspection team identified.

An evaluation of the frequency of a type of deficiency may include consideration of how often the inspection team reviewed audit work that presented the opportunity for similar deficiencies to occur. In some cases, even a type of deficiency that is observed infrequently in a particular inspection may, because of some



Inspections also include a review of certain of the firm's practices, policies, and processes related to audit quality, which constitute a part of the firm's quality control system. This review addresses practices, policies, and procedures concerning audit performance, training, compliance with independence standards, client acceptance and retention, and the establishment of policies and procedures.

END OF PART I

combination of its nature, its significance, and the frequency with which it has been observed in previous inspections of the firm, be cause for concern about a quality control defect or potential defect.



PORTIONS OF THE REST OF THIS REPORT ARE NONPUBLIC AND ARE OMITTED FROM THIS PUBLIC DOCUMENT



## **PART II**

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## B. Issues Related to Quality Controls

The inspection of the Firm included consideration of aspects of the Firm's system of quality control.<sup>10</sup>

#### B.1. Audit Performance

A firm's system of quality control should provide reasonable assurance that the work performed on an audit engagement will meet applicable professional standards and regulatory requirements. On the basis of the information reported by the inspection team, including the audit performance deficiencies described in Part II.A (and summarized in Part I.A) and any other deficiencies identified below, the Board has concerns that the Firm's system of quality control fails to provide such reasonable assurance in at least the following respects –

## B.1.a. Due Professional Care, Including Professional Skepticism

As discussed above, the inspection team reported identifying audit deficiencies related to the testing of revenue in two audits [Issuers A and C], and also deficiencies related to testing goodwill [Issuer A] and testing inventory [Issuer C], each of which was of such significance that it appeared to the inspection team to result in an insufficiently supported audit opinion. With respect to each of these deficiencies, based on review of the work papers and discussions with the engagement personnel, it appeared to the inspection team that the deficiency was attributable, at least in part, to the engagement personnel having approached that aspect of the audit without due professional care, including not having exercised professional skepticism. This information provides cause for concern about whether the Firm's engagement personnel will perform all aspects of

This report's description of quality control issues is based on the inspection team's observations during the primary inspection procedures. Any changes or improvements that the Firm may have made in its system of quality control since that time may not be reflected in this report, but will be taken into account by the Board during its assessment of whether the Firm has satisfactorily addressed the quality control criticisms or defects within the twelve months after the issuance of this report.



their work on issuer audits with due professional care, including exercising professional skepticism, which is an attitude that includes a questioning mind and a critical assessment of audit evidence.

## B.1.b. <u>Proficiency in Auditing Fair Value Measurements</u>

As discussed above, the inspection team reported identifying a total of five audit deficiencies related to the auditing of fair value, each of which was of such significance that it appeared to the inspection team to result in an insufficiently supported audit opinion. With respect to each deficiency, based on review of the work papers and discussions with the engagement personnel, it appeared to the inspection team that the deficiency was attributable, at least in part, to the engagement personnel lacking an adequate understanding of accounting standards related to auditing fair value. This information provides cause for concern about the Firm's proficiency with respect to auditing fair value measurements. [Issuers A, B, and D]

## B.1.c. Testing Business Combinations

As discussed above, in two of the audits reviewed, the inspection team identified significant deficiencies related to the Firm's failure to test the existence of assets acquired and completeness of liabilities assumed in business combinations and, in one audit, the non-controlling interest recognized at the acquisition date. This information provides cause for concern regarding the Firm's quality control policies and procedures related to auditing business combinations. [Issuers A and D]

#### B.1.d. Audit Documentation

The Firm's system of quality control appears not to provide sufficient assurance that the Firm will comply with the audit documentation and retention rules set forth in AS No. 3. In the nine audits reviewed, the inspection team identified that the Firm failed to assemble for retention, within 45 days of the report release date, a complete and final set of audit documentation. [Issuers A, B, C, D, E, F, G, H, and I]

## B.1.e. <u>Client Acceptance and Continuance</u>

The Firm's system of quality control may not provide sufficient assurance that the Firm undertakes only those engagements that it can reasonably expect to complete with professional competence, taking into account the circumstances of competing time demands on the Firm's engagement personnel assigned to lead the audits. During the



inspection period, one of the Firm's partners served as lead partner on audits for approximately 77 issuers (including 38 with calendar year ends). The inspection results provide cause for concern about whether, given that partner's current capability, the competing time demands of those audits contribute to failures to meet PCAOB standards in the performance of the audit work.

## B.1.f. Engagement Quality Review

In light of the audit performance deficiencies described in Part II.A (and summarized in Part I.A), questions exist about the effectiveness of the Firm's system of quality control with respect to the execution of engagement quality reviews in compliance with AS No. 7, *Engagement Quality Review*. An engagement quality review performed with due professional care in compliance with AS No. 7 should have detected, and resulted in the Firm addressing, each of the deficiencies described in Part II.A. [Issuers A, B, C, and D]

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#### **PART IV**

### RESPONSE OF THE FIRM TO DRAFT INSPECTION REPORT

Pursuant to section 104(f) of the Act, 15 U.S.C. § 7214(f), and PCAOB Rule 4007(a), the Firm provided a written response to a draft of this report. Pursuant to section 104(f) of the Act and PCAOB Rule 4007(b), the Firm's response, minus any portion granted confidential treatment, is attached hereto and made part of this final inspection report.<sup>11</sup>

The Board does not make public any of a firm's comments that address a nonpublic portion of the report unless a firm specifically requests otherwise. In some cases, the result may be that none of a firm's response is made publicly available. In addition, pursuant to section 104(f) of the Act, 15 U.S.C. § 7214(f), and PCAOB Rule 4007(b), if a firm requests, and the Board grants, confidential treatment for any of the firm's comments on a draft report, the Board does not include those comments in the final report at all. The Board routinely grants confidential treatment, if requested, for any portion of a firm's response that addresses any point in the draft that the Board omits from, or any inaccurate statement in the draft that the Board corrects in, the final report.

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August 10, 2016

Ms. Helen A. Munter Director Division of Registration and Inspections PCAOB 1666 K Street, N.W. 20006

#### CONFIDENTIAL TREATMENT REQUEST

Re: A&C Response to Draft Inspection Report

Dear Ms. Munter:

REDACTED. Comments on Non-public Aspects of Report

#### **Issues Related to Quality Controls**

**Audit Performance** 

#### B.1. Due Professional Care, Professional Skepticism.

The Firm disagrees with the PCAOB's comment. The Firm takes all engagements seriously and has in every audit engagement appropriately addressed all risks of material misstatement to the Company's financial statements. The matters identified by the PCAOB inspection team are either immaterial to the financial statements or the users of those financial statements. The PCAOB inspection teams additionally have not considered the materiality of the matters identified based on our professional judgment as it relates to the users and stakeholders of the financial statements.

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See responses above for issue by issue response.

#### B.1.b. Proficiency in Auditing Fair Value Assessments.

Again, the Firm respectfully disagrees with the PCAOB's comment. The Firm continues to enforce the significance of areas regarding Auditing Fair Value Assessments. The matters identified by the PCAOB inspection team are either immaterial to the financial statements or the users of those financial statements. The PCAOB inspection teams additionally have not considered the materiality of the matters identified based on our professional judgment as it relates to the users and stakeholders of the financial statements.

#### **B.1.c.** Testing of Business Combinations.

Again, the Firm respectfully disagrees with the PCAOB's comment. The Firm continues to enforce the significance of areas regarding Auditing and Accounting for Business Combinations. The matters identified by the PCAOB inspection team are either immaterial to the financial statements or the users of those financial statements. The PCAOB inspection teams additionally have not considered the materiality of the matters identified based on our professional judgment as it relates to the users and stakeholders of the financial statements.

#### **B.1.d. Audit Documentation**

The Firm also implemented a lock-down policy in November 2015, to ensure compliance with the 45-day documentation completion standard. The Firm continues to monitor its lock-down policy and has concluded it is functioning appropriately for all reporting companies for audits and quarterly reviews. The Firm has an administrator outside of the audit teams to monitor and ensure that the lock down procedures / function is operating effectively and all IT systems are managed by a third party to ensure strict adherence to the Firm's lockdown procedures.

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#### **B.1.e. Client Acceptance and Procedures**

The Firm had already identified the risk in this area and the Firm has reduced the number of clients accepted and retained. The Firm with its managers and partners evaluates the quality of all new clients and existing clients to ensure that they wish to continue working with the client on a quarterly basis. The Firm will terminate client relationships as it has from its inception and will continue to appropriately scrutinize client relationships. Additionally, the Firm has hired new partners with sufficient experience in PCAOB audits in order to reduce the number of audit engagements per partner and in order to increase the effectiveness of partner and engagement quality review. The Firm has also removed partners and managers from its organization to ensure that appropriate quality control assurance is being maintained and reinforced at all levels.

#### **B.1.f. Engagement Quality Reviews**

The Firm has hired new partners with sufficient experience in PCAOB audits in order to reduce the number of audit engagements per partner and in order to increase the effectiveness of partner and engagement quality review. The Firm has also removed partners and managers from its organization to ensure that appropriate quality control assurance is being maintained and reinforced at all levels.

We thank the PCAOB for its reconsideration of our positions described above and we would welcome the opportunity to discuss any of these findings. You may contact Rahul Gandhi, Partner-in-Charge, Audit Services at 949.769.8905.

Sincerely,

ANTON & CHIA, LLP

Ly Wall

Gregory A. Wahl Managing Partner



#### **APPENDIX A**

## **AUDITING STANDARDS REFERENCED IN PART I**

This appendix provides the text of the auditing standard paragraphs that are referenced in Part I.A of this report. Footnotes that are included in this appendix, and any other Notes, are from the original auditing standards that are referenced. While this appendix contains the specific portions of the relevant standards cited with respect to the deficiencies in Part I.A of this report, other portions of the standards (including those described in Part I.B of this report) may provide additional context, descriptions, related requirements, or explanations; the complete standards are available on the PCAOB's website at http://pcaobus.org/STANDARDS/Pages/default.aspx.

Responses Involving the Nature, Timing, and Extent of Audit Procedures		
AS No. 13.8	The auditor should design and perform audit procedures in a manner that addresses the assessed risks of material misstatement for each relevant assertion of each significant account and disclosure.	Issuers A, C, and D
RESPONSES TO SIGNIFICANT RISKS		
AS No. 13.11	For significant risks, the auditor should perform substantive procedures, including tests of details, that are specifically responsive to the assessed risks.  Note: Auditing Standard No. 12 discusses identification of significant risks <sup>10/</sup> and states that fraud risks are significant risks.	Issuer D

Footnote to AS No. 13.11

See paragraph 71 of Auditing Standard No. 12 for factors that the auditor should evaluate in determining which risks are significant risks.



RESPONSES TO FRAUD RISKS		
AS No. 13.13	Addressing Fraud Risks in the Audit of Financial Statements. In the audit of financial statements, the auditor should perform substantive procedures, including tests of details, that are specifically responsive to the assessed fraud risks. If the auditor selects certain controls intended to address the assessed fraud risks for testing in accordance with paragraphs 16-17 of this standard, the auditor should perform tests of those controls.	Issuer A
Testing Controls		
TESTING CONTROLS IN AN AUDIT OF FINANCIAL STATEMENTS		
AS No. 13.16	Controls to be Tested. If the auditor plans to assess control risk at less than the maximum by relying on controls, 12/ and the nature, timing, and extent of planned substantive procedures are based on that lower assessment, the auditor must obtain evidence that the controls selected for testing are designed effectively and operated effectively during the entire <b>period of reliance</b> . 13/ However, the auditor is not required to assess control risk at less than the maximum for <i>all</i> relevant assertions and, for a variety of reasons, the auditor may choose not to do so.	Issuer C
Footnotes to AS No. 13.16		
auditor to assess control risk	controls that is supported by sufficient and appropriate audit of at less than the maximum, which results in a lower assess ows the auditor to modify the nature, timing, and extent of p	sed risk of material
<sup>13/</sup> Terms define	ed in Appendix A, Definitions, are set in boldface type the first	time they appear.
AS No. 13.18	Evidence about the Effectiveness of Controls in the Audit of Financial Statements. In designing and performing tests of controls for the audit of financial statements, the evidence necessary to support the auditor's control risk assessment depends on the degree of reliance the auditor plans to place on the effectiveness	Issuer C



	of a control. The auditor should obtain more persuasive audit evidence from tests of controls the greater the reliance the auditor places on the effectiveness of a control. The auditor also should obtain more persuasive evidence about the effectiveness of controls for each relevant assertion for which the audit approach consists primarily of tests of controls, including situations in which substantive procedures alone cannot provide sufficient appropriate audit evidence.	
TIMING OF TESTS OF CONTROLS		
AS No. 13.31	31. Using Audit Evidence Obtained in Past Audits. For audits of financial statements, the auditor should obtain evidence during the current year audit about the design and operating effectiveness of controls upon which the auditor relies. When controls on which the auditor plans to rely have been tested in past audits and the auditor plans to use evidence about the effectiveness of those controls that was obtained in prior years, the auditor should take into account the following factors to determine the evidence needed during the current year audit to support the auditor's control risk assessments:  • The nature and materiality of misstatements that the control is intended to prevent or detect;	Issuer C
	<ul> <li>The inherent risk associated with the related account(s) or assertion(s);</li> </ul>	
	<ul> <li>Whether there have been changes in the volume or nature of transactions that might adversely affect control design or operating effectiveness;</li> </ul>	
	<ul> <li>Whether the account has a history of errors;</li> </ul>	
	<ul> <li>The effectiveness of entity-level controls that the auditor has tested, especially controls that monitor other controls;</li> </ul>	
	<ul> <li>The nature of the controls and the frequency with which they operate;</li> </ul>	
	<ul> <li>The degree to which the control relies on the effectiveness of other controls (e.g.,</li> </ul>	



## AS No. 13, The Auditor's Responses to the Risks of Material Misstatement

the control environment or information technology general controls);

- The competence of the personnel who perform the control or monitor its performance and whether there have been changes in key personnel who perform the control or monitor its performance;
- Whether the control relies on performance by an individual or is automated (i.e., an automated control would generally be expected to be lower risk if relevant information technology general controls are effective);<sup>16/</sup>
- The complexity of the control and the significance of the judgments that must be made in connection with its operation;
- The planned degree of reliance on the control;
- The nature, timing, and extent of procedures performed in past audits;
- The results of the previous years' testing of the control;
- Whether there have been changes in the control or the process in which it operates since the previous audit; and
- For integrated audits, the evidence regarding the effectiveness of the controls obtained during the audit of internal control.

#### Footnote to AS No. 13.31

The auditor also may use a benchmarking strategy, when appropriate, for automated application controls in subsequent years' audits. Benchmarking is described further beginning at paragraph B28 of Auditing Standard No. 5.



<b>Substantive Procedures</b>		
AS No. 13.36	The auditor should perform substantive procedures for each relevant assertion of each significant account and disclosure, regardless of the assessed level of control risk.	Issuer A
AS No. 13.37	As the assessed risk of material misstatement increases, the evidence from substantive procedures that the auditor should obtain also increases. The evidence provided by the auditor's substantive procedures depends upon the mix of the nature, timing, and extent of those procedures. Further, for an individual assertion, different combinations of the nature, timing, and extent of testing might provide sufficient appropriate evidence to respond to the assessed risk of material misstatement.	Issuer C

AS No. 14, Evaluating Audit Results		
Evaluating the Results of the Audit of Financial Statements		
AS No. 14.3	In forming an opinion on whether the financial statements are presented fairly, in all material respects, in conformity with the applicable financial reporting framework, the auditor should take into account all relevant audit evidence, regardless of whether it appears to corroborate or to contradict the assertions in the financial statements.	Issuers A and B
EVALUATING THE PRESENTATION OF THE FINANCIAL STATEMENTS, INCLUDING THE DISCLOSURES		
AS No. 14.30	The auditor must evaluate whether the financial statements are presented fairly, in all material respects, in conformity with the applicable financial reporting framework.  Note: AU sec. 411, The Meaning of Present Fairly	Issuers A and B
	in Conformity With Generally Accepted	



	Accounting Principles, establishes requirements for evaluating the presentation of the financial statements. Auditing Standard No. 6, Evaluating Consistency of Financial Statements, establishes requirements regarding evaluating the consistency of the accounting principles used in financial statements.	
	Note: The auditor should look to the requirements of the Securities and Exchange Commission for the company under audit with respect to the accounting principles applicable to that company.	
AS No. 14.31	As part of the evaluation of the presentation of the financial statements, the auditor should evaluate whether the financial statements contain the information essential for a fair presentation of the financial statements in conformity with the applicable financial reporting framework. Evaluation of the information disclosed in the financial statements includes consideration of the form, arrangement, and content of the financial statements (including the accompanying notes), encompassing matters such as the terminology used, the amount of detail given, the classification of items in the statements, and the bases of amounts set forth.	Issuer B
	Note: According to AU sec. 508, if the financial statements, including the accompanying notes, fail to disclose information that is required by the applicable financial reporting framework, the auditor should express a qualified or adverse opinion and should provide the information in the report, if practicable, unless its omission from the report is recognized as appropriate by a specific auditing standard. 18/	
Footnote to AS No. 14.31		



Sufficient Appropriate Audit Evidence		
USING INFORMATION PRODUCED BY THE COMPANY		
AS No. 15.10	When using information produced by the company as audit evidence, the auditor should evaluate whether the information is sufficient and appropriate for purposes of the audit by performing procedures to:3/	Issuer A
	<ul> <li>Test the accuracy and completeness of the information, or test the controls over the accuracy and completeness of that information; and</li> </ul>	
	<ul> <li>Evaluate whether the information is sufficiently precise and detailed for purposes of the audit.</li> </ul>	

#### Footnote to AS No. 15.10

When using the work of a specialist engaged or employed by management, <u>see</u> AU sec. 336, *Using the Work of a Specialist.* When using information produced by a service organization or a service auditor's report as audit evidence, <u>see</u> AU sec. 324, *Service Organizations*, and for integrated audits, <u>see</u> Auditing Standard No. 5, *An Audit of Internal Control Over Financial Reporting That Is Integrated with An Audit of Financial Statements*.

AU 328, Auditing Fair Value Measurements and Disclosures			
Introduction			
AU 328.03	The auditor should obtain sufficient appropriate audit evidence to provide reasonable assurance that fair value measurements and disclosures are in conformity with GAAP. GAAP requires that certain items be measured at fair value. Financial Accounting Standards Board (FASB) Statement of Financial Accounting Concepts No. 7, <i>Using Cash Flow Information and Present Value in Accounting Measurements</i> , defines the fair value of an asset (liability) as "the amount at which that asset (or liability) could be bought (or incurred) or sold (or settled) in a current transaction between willing parties, that is, other than in a forced or liquidation sale." for a litem, it expresses a preference for the use of observable market prices to make that determination. In	Issuers A, and D	B,



AU 328, Auditing Fair Value Measurements and Disclosures		
	the absence of observable market prices, GAAP requires fair value to be based on the best information available in the circumstances.	

#### Footnote to AU 328.03

Generally accepted accounting principles (GAAP) contain various definitions of fair value. However, all of the definitions reflect the concepts in the definition that appears in Financial Accounting Standards Board (FASB) Statement of Financial Accounting Concepts No. 7, *Using Cash Flow Information and Present Value in Accounting Measurements*. For example, Governmental Accounting Standards Board Statement of Governmental Accounting Standards No. 31, *Accounting and Financial Reporting for Certain Investments and for External Investment Pools*, defines fair value as "the amount at which an investment could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale."

Evaluating Conformity of Fair Value Measurements and Disclosures With GAAP		
AU 328.15	The auditor should evaluate whether the fair value measurements and disclosures in the financial statements are in conformity with GAAP. The auditor's understanding of the requirements of GAAP and knowledge of the business and industry, together with the results of other audit procedures, are used to evaluate the accounting for assets or liabilities requiring fair value measurements, and the disclosures about the basis for the fair value measurements and significant uncertainties related thereto.	Issuers A, B, and D
Testing Management's Significant Assumptions, the Valuation Model, and the Underlying Data		
AU 328.26	The auditor's understanding of the reliability of the process used by management to determine fair value is an important element in support of the resulting amounts and therefore affects the nature, timing, and extent of audit procedures. When testing the entity's fair value measurements and disclosures, the auditor evaluates whether:	Issuers A and D
	<ul> <li>Management's assumptions are reasonable and reflect, or are not inconsistent with, market information (see paragraph .06).</li> </ul>	



	<ul><li>b. The fair value measurement was determined using an appropriate model, if applicable.</li><li>c. Management used relevant information that was reasonably available at the time.</li></ul>	
AU 328.28	Where applicable, the auditor should evaluate whether the significant assumptions used by management in measuring fair value, taken individually and as a whole, provide a reasonable basis for the fair value measurements and disclosures in the entity's financial statements.	Issuers A and D
AU 328.39	The auditor should test the data used to develop the fair value measurements and disclosures and evaluate whether the fair value measurements have been properly determined from such data and management's assumptions. Specifically, the auditor evaluates whether the data on which the fair value measurements are based, including the data used in the work of a specialist, is accurate, complete, and relevant; and whether fair value measurements have been properly determined using such data and management's assumptions. The auditor's tests also may include, for example, procedures such as verifying the source of the data, mathematical recomputation of inputs, and reviewing of information for internal consistency, including whether such information is consistent with management's intent and ability to carry out specific courses of action discussed in paragraph .17.	Issuer A

AU 329, Substantive Analytical Procedures			
Analytical Procedures Used as Substantive Tests			
Plausibility and Predictability of the Relationship			
AU 329.13	It is important for the auditor to understand the reasons that make relationships plausible because data sometimes appear to be related when they are not, which could lead the auditor to erroneous conclusions. In addition, the presence of an unexpected relationship can provide important evidence when appropriately scrutinized.	Issuer A	



ALL 000 44		
AU 329.14	As higher levels of assurance are desired from analytical procedures, more predictable relationships are required to develop the expectation. Relationships in a stable environment are usually more predictable than relationships in a dynamic or unstable environment. Relationships involving income statement accounts tend to be more predictable than relationships involving only balance sheet accounts since income statement accounts represent transactions over a period of time, whereas balance sheet accounts represent amounts as of a point in time. Relationships involving transactions subject to management discretion are sometimes less predictable. For example, management may elect to incur maintenance expense rather than replace plant and equipment, or they may delay advertising expenditures.	Issuer A
Precision of the Expectation		
AU 329.17	The expectation should be precise enough to provide the desired level of assurance that differences that may be potential material misstatements, individually or when aggregated with other misstatements, would be identified for the auditor to investigate (see paragraph .20). As expectations become more precise, the range of expected differences becomes narrower and, accordingly, the likelihood increases that significant differences from the expectations are due to misstatements. The precision of the expectation depends on, among other things, the auditor's identification and consideration of factors that significantly affect the amount being audited and the level of detail of data used to develop the expectation.	Issuer A
AU 329.18	Many factors can influence financial relationships. For example, sales are affected by prices, volume and product mix. Each of these, in turn, may be affected by a number of factors, and offsetting factors can obscure misstatements. More effective identification of factors that significantly affect the relationship is generally needed as the desired level of assurance from analytical procedures increases.	Issuer A



THE CONFIRMATION PROCESS		
Form of Confirmation Request		
AU 330.20	The negative form requests the recipient to respond only if he or she disagrees with the information stated on the request. Negative confirmation requests may be used to reduce audit risk to an acceptable level when (a) the combined assessed level of inherent and control risk is low, (b) a large number of small balances is involved, and (c) the auditor has no reason to believe that the recipients of the requests are unlikely to give them consideration. For example, in the examination of demand deposit accounts in a financial institution, it may be appropriate for an auditor to include negative confirmation requests with the customers' regular statements when the combined assessed level of inherent and control risk is low and the auditor has no reason to believe that the recipients will not consider the requests. The auditor should consider performing other substantive procedures to supplement the use of negative confirmations.	Issuer A
AU 330.22	Although returned negative confirmations may provide evidence about the financial statement assertions, unreturned negative confirmation requests rarely provide significant evidence concerning financial statement assertions other than certain aspects of the existence assertion. For example, negative confirmations may provide some evidence of the existence of third parties if they are not returned with an indication that the addressees are unknown. However, unreturned negative confirmations do not provide explicit evidence that the intended third parties received the confirmation requests and verified that the information contained on them is correct.	Issuer A



AU 336, Using the Work of a Specialist			
Using the Findings of the Specialist			
AU 336.12	The appropriateness and reasonableness of methods and assumptions used and their application are the responsibility of the specialist. The auditor should (a) obtain an understanding of the methods and assumptions used by the specialist, (b) make appropriate tests of data provided to the specialist, taking into account the auditor's assessment of control risk, and (c) evaluate whether the specialist's findings support the related assertions in the financial statements. Ordinarily, the auditor would use the work of the specialist unless the auditor's procedures lead him or her to believe the findings are unreasonable in the circumstances. If the auditor believes the findings are unreasonable, he or she should apply additional procedures, which may include obtaining the opinion of another specialist.	Issuer D	

AU 342, Auditing A	AU 342, Auditing Accounting Estimates			
Evaluating Reasonableness				
AU 342.11	Review and test management's process. In many situations, the auditor assesses the reasonableness of an accounting estimate by performing procedures to test the process used by management to make the estimate. The following are procedures the auditor may consider performing when using this approach:	Issuer C		
	<ul> <li>a. Identify whether there are controls over the preparation of accounting estimates and supporting data that may be useful in the evaluation.</li> </ul>			
	b. Identify the sources of data and factors that management used in forming the assumptions, and consider whether such data and factors are relevant, reliable, and sufficient for the purpose based on information gathered in other audit tests.			
	<ul> <li>c. Consider whether there are additional key factors or alternative assumptions about the factors.</li> </ul>			
	d. Evaluate whether the assumptions are			



	consistent with each other, the supporting data, relevant historical data, and industry data.
e.	Analyze historical data used in developing the assumptions to assess whether the data is comparable and consistent with data of the period under audit, and consider whether such data is sufficiently reliable for the purpose.
f.	Consider whether changes in the business or industry may cause other factors to become significant to the assumptions.
g.	Review available documentation of the assumptions used in developing the accounting estimates and inquire about any other plans, goals, and objectives of the entity, as well as consider their relationship to the assumptions.
h.	Consider using the work of a specialist regarding certain assumptions (section 336, Using the Work of a Specialist).
i.	Test the calculations used by management to translate the assumptions and key factors into the accounting estimate.

AU 350, Audit Sampling			
Sampling In Substantive Tests Of Details			
Planning Samples			
AU 350.19	The second standard of field work states, "A sufficient understanding of the internal control structure is to be obtained to plan the audit and to determine the nature, timing, and extent of tests to be performed." After assessing and considering the levels of inherent and control risks, the auditor performs substantive tests to restrict detection risk to an acceptable level. As the assessed levels of inherent risk, control risk, and detection risk for other substantive procedures directed toward the same specific audit objective decreases, the auditor's allowable risk of incorrect acceptance for the substantive tests of details increases and, thus, the smaller the required sample size for the substantive tests of details. For example, if inherent and control risks are assessed at the maximum, and no other substantive tests directed toward the same specific audit objectives are	Issuer C	



AU 350, Audit Sampling				
	performed, the auditor should allow for a low risk of incorrect acceptance for the substantive tests of details. <sup>fn 3</sup> Thus, the auditor would select a larger sample size for the tests of details than if he allowed a higher risk of incorrect acceptance.			
Footnote to AU 350.19	1			
circumstances described, an a substantive test of details. Risk	rs prefer to think of risk levels in quantitative terms. For e auditor might think in terms of a 5 percent risk of incorrect acc levels used in sampling applications in other fields are not necests for applications in auditing because an audit includes many in	eptance for the essarily relevant		
AU 350.23	To determine the number of items to be selected in a sample for a particular substantive test of details, the auditor should take into account tolerable misstatement for the population; the allowable risk of incorrect acceptance (based on the assessments of inherent risk, control risk, and the detection risk related to the substantive analytical procedures or other relevant substantive tests); and the characteristics of the population, including the expected size and frequency of misstatements.	Issuer C		
AU 350.23A	Table 1 of the Appendix describes the effects of the factors discussed in the preceding paragraph on sample sizes in a statistical or nonstatistical sampling approach. When circumstances are similar, the effect on sample size of those factors should be similar regardless of whether a statistical or nonstatistical approach is used. Thus, when a nonstatistical sampling approach is applied properly, the resulting sample size ordinarily will be comparable to, or larger than, the sample size resulting from an efficient and effectively designed statistical sample.	Issuer C		